

**IVA Volleyball
Board Meeting
January 29, 2016
Millcreek Center**

In Attendance

DeeDee Neff
Bev Uipi
Tim Goalen
Jason Badell
Mike Deaver

Started at 9:10AM

1. **Call to order and introduction of Jake Gibb** – Jake will be gone starting next month and most of the summer for the Olympics. June 13th is the day all the federations name their teams for the Olympics.
2. **Review of Past Meeting Minutes:** Bev motioned to approve the minutes, DeeDee seconded
3. **Review of Financials:** Memberships driving current revenue, up due to tournaments, currently 42 teams registered for the Boise tournament. Customer service to parents and coaches. We received \$4,000 grant from USAV from last years membership growth. That money will go to High Performance Programs.
 - a. Question from DeeDee – who do we pay membership fees to? We pay \$20 per member to USAVolleyball, \$17.50 for every background screen check. There are also one-time and one-event memberships, helps get AAU members playing.
 - b. Suggestion to change subcontractors to marketing and or management as salaries
 - c. Checks will be signed off by DeeDee – or use credit card for payments for a record
 - d. Question from Jake - \$4,000 to HP Programming what happens with that? Coaches salaries, and programming – we haven't had it in the region and need to get it going for players and clubs
 - e. DeeDee motioned to pass financials as presented, Bev seconded the motion
4. **Membership Review:** Went from 719 in December to 1307 as of yesterday, 1/26/16. On pace to do 200 more members over last year.

5. **Tournament Review:** Going to Boise Monday to do a site visit and also visit with companies and hotels, \$87 rebate per room at the Holiday Inn Express. Courts coming from NCVA, Tom with company will help setup and provide score charts. Charging \$5 for the weekend pass, ticketing: under 12 is free, handstamp for re-entry, players & coaches entry. Scout out venue for hospitality, FOH, and other operational issues. Hospitality rooms – Smiths to sponsor in SLC. Send out weather updates via social media 2 days prior to event.
6. **Grants:** Do all clubs know that there may be a grant application. Want to get CAP certification here in Utah and that would be a reverse grant for others to come here but we pay for the inbound CAP certification. In the past, there has been sub-par training and clinics. Sponsors – in particular to help fund events, travel, etc. Funding from banks, insurance, cars, etc. Salt Lake City – signature events grant, need to look into that. Up to \$10,000 from Neighborhood Works if we work with other groups, Bev introduced us to it – submit on the grant. Sitting volleyball/adaptive recreation – March 12th will have a clinic and availability for clubs to volunteer. Current sponsors SmithTix and Molten. Discussion of champion teams getting subsidy for hotel stays, may get too complicated at this point to consider for next year. SLC tourneys registrations slower as of right now
7. **Clint Barnes:** Complaint update – 21 questions have been answered and submitted to Sandy over the Compliance Committee for USAV. Sandy and Jason have talked about the review. Clint Barnes asked Sandy to investigate if Jake Gibb was in fact involved with the board, which has been confirmed with Sandy. Sandy has said that the response was full and complete.
8. **Bylaws Update:** Need to review and update and post online. Feedback and up by the Boise tournament will be ideal deadline. Board needs to approve current updates and vote on it. Olympic Volleyball games, and do a half-day or full-day watch party, seminar, USAV speaker, etc. Add auction to the meeting for the IVA grant fund.
9. **Adult Leagues:** Should we do adult? Possibly do it before the State Games which are in June. Could do it as a pre-cursor to the States. One event membership at \$10, Entry fee for most adult is \$200-300

10. **Next Meeting:** After the Boise tournament
Adjourned at 11:45 AM